



OCEANIS 38.1

Code	Description	DKK
VERSIONS		Inkl. 25% moms
PROPULSION		
*1 1ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD	1.306.000
*1 1ZB1	YANMAR 3JH5CE 29KW (40HP) DIESEL SD	1.321.900
LEST		
*2 220	DEEP CAST IRON KEEL	Free of Charge
*2 210	SHALLOW CAST IRON KEEL	7.580
*2 2D1	LIFTING KEEL	70.973
LAYOUT		
*3 3B6KQ	2 CABINS VERSION - SIDE GALLEY - WALNUT ALPI	Free of Charge
*3 3B6RQ	2 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI	13.388
*3 3E5KQ	3 CABINS VERSION - SIDE GALLEY - WALNUT ALPI	14.175
*3 3BGKQ	2 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI	18.309
*3 3EDKQ	3 CABINS VERSION - L SHAPE GALLEY - WALNUT ALPI	25.889
*3 3E5RQ	3 CABINS VERSION - SIDE GALLEY - WHITE OAK ALPI	27.563
*3 3BGRQ	2 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI	31.697
*3 3BLKQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI	37.800
*3 3EDRQ	3 CABINS VERSION - L SHAPE GALLEY - WHITE OAK ALPI	39.277
*3 3E6KQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WALNUT ALPI	47.841
*3 3BLRQ	2 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI	51.188
*3 3E6RQ	3 CABINS 2 HEADS VERSION - SIDE GALLEY - WHITE OAK ALPI	61.228
UPHOLSTERY		
*5 5BL02	NEO 05 - UPHOLSTERY IN SALOON	Free of Charge
*5 5BL21	CHINE MOKA UPHOLSTERY IN SALOON	4.430
*5 5BL20	TAUPE PVC UPHOLSTERY IN SALOON	4.430
TRIM LEVEL		
	FAMILY TRIM LEVEL 2020	
	Solid wood slatted aft platform	
	Solid wood slatted helm seats	
	De luxe cockpit table (polyester)	
	Electric windlass + Remote control	
	Hot/cold water cockpit shower	
	2 halyard bags	
	Aft transom protection	
-F 20VCB	Outboard engine bracket	#
	Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers	
	Full 230 V system: Inside sockets, Shore power socket	
	40 Amperes battery charger	
	2x80 amperes additional service batteries	
	Extra water tank (200 L / 53 US Gal)	
	Saloon + Cabins: fans	
	Mosquito nets on portholes	
		135.469
	COMFORT TRIM LEVEL 2020	
	Solid wood slatted aft platform	
	Solid wood slatted helmsman grid seats	
	Cockpit opening porthole for aft cabin(s)	
	Mosquito nets	
	2 halyard bags	
	Hot/cold water cockpit shower	
-F 20V1B	Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers	
	Stainless steel 2 burner oven/grill cooker on mounting (in lieu of standard)	
	LED indirect lighting in saloon	
	Full 12/230 V system (Inside sockets, 40 Amperes battery charger, Shore power socket)	
	2 Additional 80 ampères service batteries	
		92.637
PACKS		

		PACK PERFORMANCE - WITHOUT SAILS				
		Extended mast (+ 1,00 m / 3'3")				
		German System (Two-way mainsheet at the helm station)				
-P	A10LA	Flat deck furler				
		Adjustable genoa traveller				
		Mainsheet Dyneema				
		Cascade backstay				
		Performance hull decoration				28.389
		2020 COASTAL PACK - B&G				
		1 Triton 2 Graphic display (Port steering console)				
-P	R20B	Sensor (Log, Speedometer, Temperature)				
		Wind Sensor B&G (Windvane, Anemometer)				
		Windex Windvane				18.129
		2020 OFFSHORE PACK - B&G				
		1 Zeus3 7" wide wireless screen - Port steering console (Triton 2 pass to starboard)				
-P	R20D	Chart table: B&G V60 VHF, AIS receiver function				24.105
OPTIONS						
RUNNING RIGGING						
AC	B05	ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY	#			10.907
AC	D20	SELF-TACKING JIB HARDWARE				9.214
STANDING RIGGING						
AD	B02	RELEASABLE INNER FORESTAY CHAINPLATE	#			4.104
AD	D05	RELEASABLE INNER FORESTAY - HOIST	#			12.999
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#			7.321
MAST - BOOM - POLE						
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#			6.773
RUNNING RIGGING						
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT				4.980
AU	G02	GERMAN SYSTEM (FOR CLASSIC MAST)				6.873
AU	W71A	H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA	#			30.431
AU	W95A	MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES				9.861
SAILS						
AV	C0545	LAZY BAG - NATURAL				5.678
AV	D14	PERFORMANCE SAILS (FOR PERFORMANCE PACK)				44.227
AV	H02	SELF TACKING JIB -DACRON- (REPLACING GENOA)	#			1.574
AV	H21	CODE 0 WITH FURLING SYSTEM	#			38.150
MOORING AND ANCHOR LINES						
BA	B01	2 ALUMINIUM MOORING CLEATS ON THE BEAM				777
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER				4.642
BA	G11	ELECTRIC WINDLASS 1000W + REMOTE CONTROL				20.221
BA	M11	MOORING-ANCHORING KIT				9.264
EXTERIOR LAYOUT						
BE	A50	MAINSAIL ARCH				33.170
BE	CB232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITHOUT ARCH				24.006
BE	C0232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH	#			21.516
BE	H0413	WHITE PVC COVER FOR 'LUXE' COCKPIT TABLE				2.092
BE	H1413	WHITE PVC STEERING WHEELS & HELM'S STATION COVERS				4.343
BE	I0132	SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH	#			31.178
BE	S20	OUTBOARD ENGINE BRACKET				1.693
BE	T17	'LUXE' POLYESTER-WOOD COCKPIT TABLE				25.201
HUMAN PROTECTION						
BH	F02	ACCESS OPENINGS TO PORT AND STARBOARD				2.490
EXTERIOR CUSHIONS						
BS	C050V	DOLCE 51 COCKPIT CUSHIONS				5.827
STEERING SYSTEMS						
D0	P01	BOW THRUSTER				43.330
EXTERIOR WATER CIRCUIT						
EE	B05	DOCK WATER INLET				4.682
INTERIOR WATER CIRCUIT						
EI	B51T	SEA WATER FOOT PUMP				2.929
EI	H01	ADDITIONAL WATER TANK (200 LITERS)	#			7.271
ELECTRICAL APPLIANCES						
FA	G081T	GENERATOR 6KVA 230V 50HZ - FOR 2 CABINS VERSIONS ONLY				185.074
HOUSEHOLD APPLIANCES						

IA	F03TK	230V 50HZ MICRO WAVE OVEN				5.429
HEATING AND AIR CONDITIONNING SYSTEMS						
IC	H08	DIESEL FORCED AIR HEATING				41.089
IC	Z042K	230V 50HZ AIR CONDITIONING				91.541
INTERIOR EQUIPMENT						
II	A1700	YACHT CASE - TABLEWARE		EXP		6.574
II	A33BK	SEPARATE SHOWER TO PORT				28.488
II	A33TK	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)				38.549
II	D03K	WOODEN COMPANIONWAY STEPS				9.961
II	PAK02	1 ADDITIONAL STOOL IN SALON - NEO 05				3.984
II	PAK20	1 ADDITIONAL STOOL IN SALON - PVC TAUPE				3.984
II	PAK21	1 ADDITIONAL STOOL IN SALON - CHINE MOKA				3.984
II	PBK02	DOUBLE BERTH + 1 STOOL IN SALOON, NEO 05		EXP		7.371
II	PBK20	DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE		EXP		7.371
II	PBK21	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA		EXP		7.371
II	Q1003	TAUPE PADDING - SALON AND CABINS				1.574
II	S10	SLATTED BASE BED - FORWARD CABIN				1.913
II	S202C	SLATTED BASE BED - PORT AFT CABIN				1.992
II	S203C	SLATTED BASE BED - 2 AFT CABINS				3.845
TOILETS						
IT	LA05K	ELECTRIC TOILET QUIET FLUSH - PORT AFT				7.869
IT	LA06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT				7.869
ELECTRICAL CIRCUIT						
ME	C50B2	INVERTER 12/230V 2000VA				32.871
PROPULSION - SOUNDPROOFING						
MP	C10ZF	3 FOLDING BLADES PROPELLER (FOR 30HP)				15.041
HULL STRUCTURE						
PB	C01	WHITE HULL STD				Free of Charge
PB	C22	PEARL GREY HULL				22.313
HI-FI / TV						
RH	T1905	19" TV LED DVD MP3 PLAYER IN THE SALOON				16.336
NAVIGATION INSTRUMENTS						
RN	B10	RADAR B&G 4G				34.066
RN	P43	B&G NAC3 AUTOPILOT (WITH GYRO COMPASS)		#		37.752
RN	R01S4	AIS 500 B&G		#		13.298
RN	S04	FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION)				15.091
OPENING GLAZING ROOF VENTILATION						
VR	I01	COCKPIT FIXED PORTHOLE FOR THE AFT CABIN(S)		#		4.642
EXTERIOR JOINERY						
WE	A02	SLATTED WOOD ON COCKPIT SOLE				19.623
WE	C04	SOLID WOOD SLATTED CATWALKS				91.342
INTERIOR JOINERY						
WI	AD6BG	BROWN OAK LAMINATED FLOORS				4.482

INCOMPATIBILITY - OBLIGATIONS

- AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
- AD B02 RELEASABLE INNER FORESTAY CHAINPLATE IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
- AD D05 RELEASABLE INNER FORESTAY - HOIST IMPLIES (OR) AD B02 RELEASABLE INNER FORESTAY CHAINPLATE
- AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL
- AU W71A H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA NOT COMPATIBLE WITH VR I01 COCKPIT FIXED PORTHOLE FOR THE AFT CABIN(S)
- AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE
- AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
- AV H21 CODE 0 WITH FURLING SYSTEM IMPLIES (OR) AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY
- AV H21 CODE 0 WITH FURLING SYSTEM IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES
- BE C0232 SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH
- BE I0132 SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH
- EI H01 ADDITIONAL WATER TANK (200 LITERS) NOT COMPATIBLE WITH - F 20VCB FAMILY TRIM LEVEL 2020
- RN P43 B&G NAC3 AUTOPILOT (WITH GYRO COMPASS) IMPLIES (OR) -P R20B 2020 COASTAL PACK - B&G
- RN R01S4 AIS 500 B&G IMPLIES (OR) -P R20D 2020 OFFSHORE PACK - B&G

Date generation 16.08.2019