

## **OCEANIS 38.1**

Co	ode	Description		DKK
		VERSIONS		Inkl. 25% moms
		PROPULSION		mini 20 /0 momo
1 1	ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD		1.299.90
l 1	ZB1	YANMAR 3JH5CE 29KW (40HP) DIESEL SD		1.319.90
		LEST		
	220	DEEP CAST IRON KEEL		Free of Charg
	210	SHALLOW CAST IRON KEEL		7.58
2 2	2D1	LIFTING KEEL LAYOUT	#	64.37
3 3	B62Q	2 CABINS VERSION - SIDE GALLEY - MAHOGANY	1 1	Free of Charg
	8E52Q	3 CABINS VERSION - SIDE GALLEY - MAHOGANY	#	12.89
	B63Q	2 CABINS VERSION - SIDE GALLEY - ALPI FAIR OAK		13.38
	BG2Q	2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY	#	18.30
3 3	BED2Q	3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY	#	25.88
3 3	8E53Q	3 CABINS VERSION - SIDE GALLEY - ALPI FAIR OAK		26.28
3 3	BG3Q	2 CABINS VERSION - L SHAPE GALLEY - ALPI FAIR OAK		31.69
	BL2Q	2 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY	#	37.80
	BED3Q	3 CABINS VERSION - L SHAPE GALLEY - ALPI FAIR OAK		39.27
	8E62Q	3 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY	#	46.65
	BL3Q	2 CABINS 2 HEADS VERSION - SIDE GALLEY - ALPI FAIR OAK		51.18
3 3	8E63Q	3 CABINS 2 HEADS VERSION - SIDE GALLEY - ALPI FAIR OAK		60.04
5 5	BL02	UPHOLSTERY NEO 05 - UPHOLSTERY IN SALOON	1 1	Free of Chara
	BL21	CHINE MOKA UPHOLSTERY IN SALOON		Free of Charg
	BL20	TAUPE PVC UPHOLSTERY IN SALOON		4.43
0 0	DLZO	TRIM LEVEL		4.40
F 1	9VCB	De luxe cockpit table (polyester) Electric windlass + Remote control Hot/cold water cockpit shower 2 halyard bags Aft transom protection Outboard engine bracket Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 230 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries Extra water tank (200 L / 53 US Gal) Saloon + Cabins: fans Mosquito nets on portholes		
		COMFORT TRIM LEVEL 2019		133.07
F 1	9V1B	Solid wood slatted aft platform Solid wood slatted helmsman grid seats Cockpit opening porthole for aft cabin(s) Mosquito nets 2 halyard bags Hot/cold water cockpit shower Hiff: Fusion + Interior loudspeakers & Waterproof exterior speakers Stainless steel 2 burner oven/grill cooker on mounting (in lieu of standard) LED indirect lighting in saloon Full 12/230 V system (Inside sockets, 40 Amperes battery charger, Shore power socket) 2 Additional 80 ampères service batteries		
				89.25
				89.25

		PACK PERFORMANCE			
		Extended mast (+ 1,00 m / 3'3")			
		Performance Elvström Lite Skin Sails			
		German System (Two-way mainsheet at the helm station)			
-P	A10L	Flat deck furler	#		
		Adjustable genoa traveller Mainsheet Dyneema			
		Cascade backstay			
		Performance hull decoration			
		2010 COACTAL BACK, BAC			71.719
		2019 COASTAL PACK - B&G			
		1 Triton 2 Graphic display (Port steering console)			
-P	R19A	Sensor (Log, Speedometer, Temperature)			
		Wind Sensor B&G (Windvane, Anenometer) Windex Windvane			
					18.129
		2019 OFFSHORE PACK - B&G			
-P	R19C	1 7" wide wireless screen - Port steering console (Triton 2 pass			
-1	11130	to starboard)			
		Chart table: B&G V50 VHF, AIS receiver function			23.807
		OPTIONS			
		RUNNING RIGGING			
AC	B05	ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY	#	ļļ	10.907
AC	D20	SELF-TACKING JIB HARDWARE	#	I I	9.214
AD	B02	STANDING RIGGING RELEASABLE INNER FORESTAY CHAINPLATE	#	1 1	4.104
AD	D05	RELEASABLE INNER FORESTAY - HOIST	#		12.999
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#		7.321
		MAST - BOOM - POLE		1	7.02.
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#		6.773
		RUNNING RIGGING			
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT			4.980
AU	G02	GERMAN SYSTEM (FOR CLASSIC MAST)			6.873
AU	W11A	ELECTRIC GENOA SHEET WINCHES H40.2STAEH/40.2STA			54.088
AU	W71A	H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA  MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES	#		30.431
AU	W95A	SAILS		1	9.064
AV	E01	ASYMETRIC SPINNAKER	#	1 1	39.246
AV	H02	SELF TACKING JIB -DACRON- (REPLACING GENOA)	#		1.574
ΑV	H21	CODE 0 WITH FURLING SYSTEM (MYLAR)	#		38.150
		MOORING AND ANCHOR LINES	,		
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER			4.642
BA	G11	ELECTRIC WINDLASS 1000W + REMOTE CONTROL			19.225
BA	M11	MOORING-ANCHORING KIT			9.264
DE	450	EXTERIOR LAYOUT  MAINSAIL ARCH	- 4		00.470
BE BE	A50 CB232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITHOUT ARCH	#		33.170 21.665
BE	C0232	SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH	#		21.366
BE	H0413	WHITE PVC COVER FOR 'LUXE' COCKPIT TABLE		tt-	2.092
BE	H1413	WHITE PVC STEERING WHEELS & HELM'S STATION COVERS			4.343
BE	10132	SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH	#		30.979
BE	P50	INFLATABLE GANGWAY			23.408
BE	S20	OUTBOARD ENGINE BRACKET			1.693
BE	T17	'LUXE' POLYESTER-WOOD COCKPIT TABLE			25.201
BE	V12P	ELECTRICAL INFLATER INFLATABLE SWIMMING POOL		EVD	3.486
BE	Z01	EXTERIOR CUSHIONS		EXP	17.432
BS	C050V	DOLCE 51 COCKPIT CUSHIONS		1 1	5.827
20	2300 <b>v</b>	STEERING SYSTEMS			5.021
D0	P01	BOW THRUSTER			43.330
		EXTERIOR WATER CIRCUIT			
EE	B05	DOCK WATER INLET			4.682
		INTERIOR WATER CIRCUIT		, ,	
EI	B51T	SEA WATER FOOT PUMP			2.929
EI	H01	ADDITIONAL WATER TANK (200 LITERS)  ELECTRICAL APPLIANCES			7.271
FA	G081T	GENERATOR 6KVA 230V 50HZ - FOR 2 CABINS VERSIONS ONLY			184.676
. , ,	40011	HOUSEHOLD APPLIANCES			104.070

IA	A552	ADDITIONAL 40 L / 11 US GAL COOL BOX (FOR L-SHAPED GALLEY)	1	1 1	10.061
IA	F03T2	230V 50HZ MICRO WAVE OVEN			5.429
17 \	10012	HEATING AND AIR CONDITIONNING SYSTEMS		I	3.423
IC	H08	DIESEL FORCED AIR HEATING	#		39.047
IC	Z0422	230V 50HZ AIR CONDITIONING	#		91.541
10	20722	INTERIOR EQUIPMENT	"	ļl	31.341
II	A1700	YACHT CASE - TABLEWARE		EXP	9.363
II.	A33B2	ISEPARATE SHOWER TO PORT	#		28.488
II	A33T2	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)	#		38.549
II	D032	WOODEN COMPANIONWAY STEPS			9.961
II	PA220	1 ADDITIONAL STOOL IN SALON - PVC TAUPE			3.705
II.	PA221	1 ADDITIONAL STOOL IN SALON - CHINE MOKA			3.705
II	PB220	DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE	#	EXP	6.823
II	PB221	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA	#	EXP	6.823
II	Q1003	TAUPE PADDING - SALON AND CABINS			1.574
Ш	S10	SLATTED BASE BED - FORWARD CABIN			1.873
II	S202C	SLATTED BASE BED - PORT AFT CABIN			1.932
II	S203C	SLATTED BASE BED - 2 AFT CABINS			3.745
II	T032	SALOON TABLE EXTENSION - ALPI MAHOGANY	#	·	4.622
		TOILETS			
IT	LA06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT			7.869
		ELECTRICAL CIRCUIT			
ME	C50B2	INVERTER 12/230V 2000VA			33.120
		PROPULSION - SOUNDPROOFING			
MP	C10ZF	3 FOLDING BLADES PROPELLER (FOR 30HP)			15.041
		HULL STRUCTURE			
PB	C01	WHITE HULL STD			Free of Charge
PB	C22	PEARL GREY HULL			22.313
PB	C58	GREY BLUE HULL			22.313
		HI-FI / TV			
RH	T1905	19" TV LED DVD MP3 PLAYER IN THE SALOON			16.685
		NAVIGATION INSTRUMENTS			
RN	B10	RADAR B&G 4G			34.066
RN	P43	B&G NAC3 AUTOPILOT (WITH GYRO COMPASS)	#		37.752
RN	R01S4	AIS 500 B&G			13.298
RN	S04	FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION)			15.091
		OPENING GLAZING ROOF VENTILATION			
VR	101	COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)	#		4.642
		EXTERIOR JOINERY	,		
WE	A02	SLATTED WOOD ON COCKPIT SOLE			18.826
WE	C04	SOLID WOOD SLATTED CATWALKS			91.342

## # INCOMPATIBILITY - OBLIGATIONS

- \*2 2D1 LIFTING KEEL NOT COMPATIBLE WITH -P A10L PACK PERFORMANCE
- -P A10L PACK PERFORMANCE NOT COMPATIBLE WITH AC D20 SELF-TACKING JIB HARDWARE
- -P A10L PACK PERFORMANCE NOT COMPATIBLE WITH BE A50 MAINSAIL ARCH

AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

AD B02 RELEASABLE INNER FORESTAY CHAINPLATE IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES AD D05 RELEASABLE INNER FORESTAY - HOIST IMPLIES (OR) AD B02 RELEASABLE INNER FORESTAY CHAINPLATE

AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL

AU W71A H40 STAEH ELECTRIC PORT COACH ROOF WINCH /35.2STA NOT COMPATIBLE WITH VR I01 COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)

AV E01 ASYMETRIC SPINNAKER IMPLIES (OR) AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY

AV E01 ASYMETRIC SPINNAKER IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE

AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

AV H21 CODE 0 WITH FURLING SYSTEM (MYLAR) IMPLIES (OR) AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY

AV H21 CODE 0 WITH FURLING SYSTEM (MYLAR) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES

BE CB232 SILVER COACHROOF SPRAYHOOD - FOR BOAT WITHOUT ARCH NOT COMPATIBLE WITH -P A10L PACK PERFORMANCE BE C0232 SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH NOT COMPATIBLE WITH -P A10L PACK PERFORMANCE

BE C0232 SILVER COACHROOF SPRAYHOOD - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH

BE I0132 SILVER COCKPIT BIMINI - FOR BOAT WITH ARCH IMPLIES (OR) BE A50 MAINSAIL ARCH

IC H08 DIESEL FORCED AIR HEATING NOT COMPATIBLE WITH IC Z0422 230V 50HZ AIR CONDITIONING

II A33B2 SEPARATE SHOWER TO PORT NOT COMPATIBLE WITH \*3 3BG2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY

II A33B2 SEPARATE SHOWER TO PORT NOT COMPATIBLE WITH \*3 3BL2Q 2 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY

II A33B2 SEPARATE SHOWER TO PORT NOT COMPATIBLE WITH \*3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY

II A33T2 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH \*3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY

II A33T2 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH \*3 3E52Q 3 CABINS VERSION - SIDE GALLEY - MAHOGANY

II A33T2 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH \*3 3E62Q 3 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY

II PB220 DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE NOT COMPATIBLE WITH \*3 3BG2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY II PB220 DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE NOT COMPATIBLE WITH \*3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY II PB221 DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA NOT COMPATIBLE WITH \*3 3ED2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY II PB221 DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA NOT COMPATIBLE WITH \*3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY II T032 SALOON TABLE EXTENSION - ALPI MAHOGANY NOT COMPATIBLE WITH \*3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY II T032 SALOON TABLE EXTENSION - ALPI MAHOGANY NOT COMPATIBLE WITH \*3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY RN P43 B&G NAC3 AUTOPILOT (WITH GYRO COMPASS) IMPLIES (OR) -P R19A 2019 COASTAL PACK - B&G

Date generation 09.08.2018